



March 18th, 2022

TO OUR VALUED CUSTOMERS:

Upon further review, and waiting to gain clarity into current economic, raw material and costing factors, we have elected to move forward with our originally announced price increases, which will become effective as planned on **April 4th**.

We at Merit Brass are committed to providing our customers with the highest quality products at competitive prices. We are working hard to find ways to increase efficiencies and productivity to help offset continuously rising costs. However, the current environment of shortages in raw material, finished goods and manpower along with ever-increasing transportation, energy and labor expenses is forcing us once again to raise prices on a wide spectrum of product lines. We have deferred several of these adjustments for months hoping to experience some relief, but our costs have continued to rise.

These increases will go into effect on Monday April 4, 2022. Orders placed by the end of business on Friday, April 1st will be honored at current pricing. Order quantities may be limited based on historical purchases. These are list price changes only, discount multipliers will not be affected.

Please note that some product groups will carry a consistent percentage increase, while other products will have a minimum increase for most items, but other **items** within **certain groups** will experience larger increases. We are taking this approach in an effort to minimize the base increase, while increasing other items to more accurately reflect the true cost of production. The following product groups will be affected:

- | | |
|---|----------------------------------|
| • Aluminum Nipples | 15% On All Items |
| • Brass Barstock, Leaded & Lead-Free | 13.5% On All Items |
| • Import Brass Fittings, Leaded & Lead-Free | 8.75% On Most Items, Others Vary |
| • Red Brass Nipples | 5.8% On Most Items, Others Vary |
| • Chrome Plated Nipples | 5.8% On Most Items, Others Vary |
| • A-105 Forged Steel Fittings & Outlets | 14.0% On All Items |
| • 150# Cast Stainless Steel Fittings | 6.3% On Most Items, Others Vary |
| • Stainless Steel Nipples, Welded & Seamless | 15% On Most Items, Others Vary |
| • Stainless Steel Ball, Gate & Check Valves & Strainers | 10.75% On All Items |
| • Stainless Steel "K" Series Ball Valves | 10.75% On All Items |
| • Brass Ball Valves | 10.25% On All Items |
| • 150# Stainless Steel MSS Pattern Flanges | 12% On All Items |
| • Stainless Steel Thread Tape | 12% On All Items |
| • 1000# Stainless Steel Barstock Fittings | 12.5% On All Items |
| • Stainless Steel Tube Fittings And Valves | 15% On All Items |

Excel versions of these price sheets will be available soon on www.meritbrass.com. Thank you for your continued support, and please feel free to reach out to your Merit Brass sales contact should you have any questions or concerns.

Best regards,

Merit Brass Company



PO Box 43127 • One Merit Drive • Cleveland • OH • 44143 • 216.261.9800 (Local) • 800.726.9800 (T) • 800.726.9880 (F)
Distribution Centers located in Birmingham, AL; Dallas, TX and Sparks, NV • www.meritbrass.com • www.MBWebXpress.com
Cleveland Headquarters is an ISO 9001 Registered Quality System • **Contact Us Today** at sales@meritbrass.com

Find us in

MasterSpec[®]

Powered by Deltek Specpoint[®]