



December 21st, 2021

TO OUR VALUED CUSTOMERS:

On December 15th, we sent out an email regarding the upcoming changes to our freight policies, however, there have been amendments to the initial verbiage around flatbeds below (see Non-Full Freight Allowed). Please note the upcoming changes to our freight policies provided below as our current FFA structure expires on December 31st, 2021:

Full Freight Allowed:

Effective **January 1st, 2022**, please note that our freight policies have changed. Freight allowance for any **product excluding pipe** remains **unchanged** at \$2,500 Net (excluding 12' or longer lengths of pipe or tubing); however, **stand-alone pipe** freight allowances have increased to **\$12,500 Net**. **Combined** pipe and non-pipe requirements have also increased to \$12,500 Net.

Non-Full Freight Allowed:

For Merit to ship on a flatbed where an LTL carrier prohibition exists and the order contains pipe or tubing, please note the fees within each tier below:

- **Orders between \$9,500 - \$12,499 Net will be charged a \$500 fee**
- **Orders between \$7,000 - \$9,499 Net will be charged a \$600 fee**
- **Orders less than \$7,000 Net will be charged freight at 10% of the value of the invoice but with a minimum of a \$700 fee**

LTL Shipments Below Freight Allowance:

Pipe shipments below freight allowance on LTL carriers that accept pipe, will all be invoiced FOB shipping point or freight collect.

Our flatbed services will require a minimum order and also incur drop fees.

If you have any questions regarding our freight policy changes or for more information, please contact a **Merit Sales Associate** or email us at sales@meritbrass.com.

Sincerely,
Merit Brass Company