



December 1st, 2020

**To Our Valued Customers:**

World-wide economic conditions beyond our control continue to drive replacement costs upward across a wide spectrum of PVF products, including the Aluminum, Brass and Stainless Steel products that Merit Brass Company manufactures and distributes. Significant increases in raw materials, manufacturing and transportation costs as well as fluctuating currency exchange rates are forcing us to implement price increases on several of our lines. ***These increases will be in the form of new published list prices. Current discount multipliers will remain in place. These list prices will become effective on January 4, 2021.*** Orders placed by the end of business on Thursday, December 31<sup>st</sup> will be honored at current pricing, although we reserve the right to implement certain quantity restrictions. Most of the product groups will include changes that reflect a consistent, across-the-board percentage increase, but Brass Ball Valves will change at the item level and result in a wide range of increases within that product group. Stainless Steel Type “C” Stub Ends will continue to be included on the Butt Weld fitting price sheet, but only the Type “C” column is changing on the sheet.

Product groups affected and the percentage of increase are as follows. Please click on the link to download the Excel file of the category’s pricing:

- [Aluminum Nipples](#) **24%**
- [Brass Nipples](#) **12.5%**
- [Stainless Steel Nipples](#) **9.25%**
- [Brass Barstock Lead-Free Fittings](#) **6.5%**
- [Brass Barstock Leaded Fittings](#) **6.5%**
- [Domestic Lead-Free Brass Fittings](#) **6.5%**
- [Domestic Leaded Brass Fittings](#) **9.0%**
- [Import Lead-Free Brass Fittings](#) **8.25%**
- [Import Leaded Brass Fittings](#) **8.25%**
- [Leaded Chrome Plated Brass Fittings](#) **17.7%**
- [Lead-Free Chrome Plated Brass Fittings](#) **22.5%**
- [Chrome Plated Brass Nipples](#) **12.5%**
- [150# Stainless Steel MSS Cast Flanges](#) **8.5%**
- [Stainless Steel Type “C” Stub Ends](#) **24.8%**
- [“K” Series Stainless Steel Ball Valves](#) **12.5%**
- [Brass Ball Valves \(increase varies by item\)](#)
- [Stainless Thread Tape](#) **18%**

Thank you for your continued support, and please feel free to contact your [Regional Sales Manager](#) or any of our [Inside Sales](#) associates should you have any questions.

Regards,

Merit Brass Company